CONCEPT: REPEATED GAMES

- In real life, oligopolies will need to play the game more than once (i.e. weekly prices)
 - □ A *repeated game* is a one-time game that gets played over and over again
 - □ Strategies in a repeated game differ from one-time games:
 - Tit-for-tat strategy "I cooperate this period. If you don't cooperate, I won't cooperate next period."
 - > The player's current choice depends on the opponent's previous choice
 - Trigger strategy "I will cooperate until you don't cooperate. Then, I will never cooperate again."

Jack's Decision Produce 30 Gallons Produce 40 Gallons Jack: \$1,800 Jack: \$2,000 **Produce** 30 Gallons Jill: \$1,800 Jill: \$1,500 Jill's **Decision** Jack: \$1,500 Jack: \$1,600 Produce 40 Gallons Jill: \$2,000 Jill: \$1,600

PRACTICE: Jack employs a tit-for-tat strategy. If Jill cooperates this period, how many gallons will Jack produce?

- a) 30 gallons
- b) 40 gallons
- c) 70 gallons
- d) Not enough information

PRACTICE: Jack employs a tit-for-tat strategy. If Jill cheated last period, what will Jack's total profit equal this period?

- a) \$1,500
- b) \$1,600
- c) \$1,800
- d) \$2,000
- e) Not enough information